

### **KEY FEATURES**

## Give your clients their best sleep with a Metzeler Mattress

Metzeler mattresses are TGA approved as a Class 1 Medical Device under the classification of "foam" mattress, however they are not a standard static foam mattress as they bring a new technology to the world's leading range of medical mattresses.



#### **Multizone** support system

The core of this mattress has a unique tubular structure that is zoned for optimal support and pressure redistribution.



#### Waterproof & breathable cover

The waterproof and breathable visco-elastic cover assists with moisture management and is easily removable and washable up to 95°C.



#### **Optimal temperature** management

The tubular structure and a choice of soft or medium castellated foam on the top and bottom of the inner core provide optimal horizontal and vertical cross-ventilation to assist with thermoregulation.



#### **Environmentally** friendly design

Unlike most foam mattresses made from petroleum byproducts, Metzeler mattresses use natural, non-toxic materials such as sunflower oil and other environmentally-friendly alternatives.



### **Durable reinforced** mattress edge

Reinforced foam edges assist carers and therapists with patient transfer, while minimising the potential for rolling back into or off the mattress.



**Metzeler Product Presentation** Commercial in Confidence © 2023





#### Featuring Rubex Duo Cell Patented Technology

Rubex Duo Cell consists of approximately 50% small and large pores. The large pores reduce pressure and the small ones provide soft pressure support. It also provides excellent air permeability and moisture transport to help create a constant bed temperature. The foam reacts only to body pressure providing constant support over a wide temperature range (-5°C - +40°C.)







### **SPECIFICATIONS**

## Metzeler Mattress Range

Size			Firmness	Dimensions	Product Code
	Ť	Single	Medium	900x2000x180mm	729595-ADM090
	Ť	Single	Soft	900x2000x180mm	732758-ADS090
	Ť	King Single	Medium	1050x2000x180mm	729611-ADM105
	Ť	King Single	Soft	1050x2000x180mm	732757-ADS105
	ŤŤ	Double	Medium	1350x2000x180mm	721972-ADM135
	ii	Queen	Medium	1520x2000x180mm	721970-ADM152
	ŤŤ	Split Queen	Medium	760x2000x180mm	721967-ADM076





### **RETAILER BENEFITS**

## **Supporting Your Business**

At Finch Healthcare, we are focused on providing you with the best products and sales support to help you deliver superior client outcomes.

### How we support you:

- > Retail Activation: we provide a promotional kit for each retail store including a demonstration mattress, crosssection sample, promotional banner, client brochures, branded pillow case and mattress foot cover.
- Digital Assets: we provide product images and logos for activation on your website, email and socials.
- > Product Training: we offer virtual or in person training sessions.
- Stock Availability: we hold extensive inventory to ensure you can deliver products to your clients where and when they need it.
- Competitive Margins: we offer a competitive pricing structure which offer excellent retail margins. Volume discounts are also available.

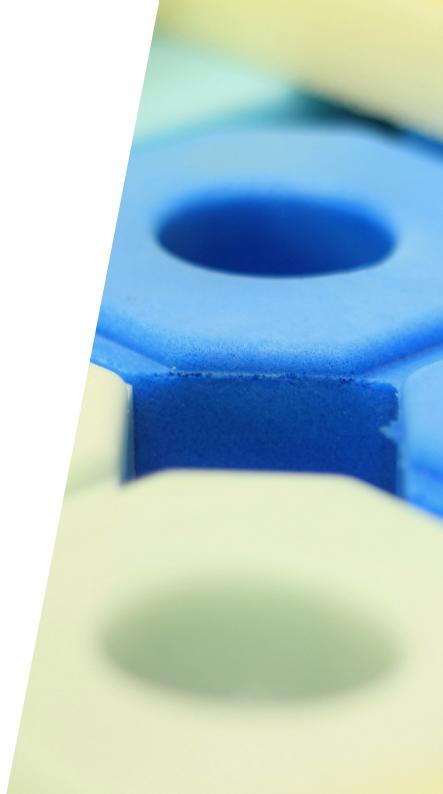


### **TRAINING**

## Education for your team

To support Finch Healthcare's passion and focus on correct product application and optimal clinical outcomes, we provide mandatory training including the following:

- > Factors to consider when prescribing a mattress.
- Which mattress and why? Static foam or alternating air?
- > Pressure injuries: definition, prevention, management and risk factors.
- > Risk assessment scoring tools.
- Questions to ask your OT for their client when recommending beds/mattresses.



### **BACKGROUND**

## Bringing Global Brands to the Australian Market



Finch Healthcare partners with assistive technology manufacturers globally to deliver a unique selection of products for the Australian market. Our team has extensive experience in delivering solutions in the disability, aged care and hospital sectors.



Metzeler is a leading foam manufacturer in Germany, with over 60 years of experience and over 150 foam innovations. They supply high-quality foam globally to the automobile, aviation, and healthcare sectors. Metzeler manages all aspects of development, from concept to finished product, and their expertise is reflected in their mattresses. Metzeler's commitment to innovative solutions for emerging markets continues to be their trademark.



### **FAQS**

## What you need to know...

#### What sizes are available?

The mattresses are available in single, king single, double, queen, & split queen, and in soft or medium firmness.

#### Who is the mattress best suited to?

The Metzeler mattress offers optimal comfort and support for individuals with a disability, including those with Central Nervous System (CNS) disorders, post-surgery or cancer treatment, and conditions that may impact thermoregulation such as CP, MND, and MS. Moreover, it provides exceptional comfort and quality sleep to those who haven't had success with standard static foam or alternating air mattresses.

### Does the mattress have a warranty?

All Metzeler mattresses come with an eight year warranty.

### How does the mattress maintain or support mobility and function?

The reinforced edges make it easier to get in and out of the bed. The vertical tubes also provide stability when repositioning the body.

# What makes the Metzeler mattress different to other medical foam mattresses?

It is the only static mattress to offer vertical and horizontal pressure support. This is achieved through an outer layer of castellated foam which assists air flow and reduces positive resistance. It also features an inner core with two different tube types (firmness). This provides even pressure distribution, supporting the natural curves of the spine.

### What is meant by multizone system and what are its benefits?

The mattress contains 7 zones of differing firmness to correctly support the body and provide optimal pressure redistribution.

### Given the mattress is foam, is it hot? Does it increase sweating?

Metzeler's patented Rubex tube system optimises ventilation, breathability and enhances thermoregulation. Heat and moisture are transferred through and out of the mattress providing a healthy microclimate between the mattress surface and client's body.

#### Is the mattress environmentally friendly?

The Metzeler mattress is made from natural non-toxic environmentally friendly raw materials. The main component is sunflower oil.





### **WARRANTY**

## **Quality Guaranteed**

All Metzeler mattresses are covered by an 8 year structural integrity warranty with a lifetime expectancy of up to 10 years.

#### What is covered?

- > Any manufacturing defects to the mattress.
- Degradation of inner structural integrity caused by general use in an 8 year period.

#### What is not covered?

- > Damage caused by mistreatment.
- > Rips and tears to the medical grade cover.

Replacement covers available on request.





### **Product Certificate**

ARTG Number: 363471

## Congratulations on your purchase from the Metzeler Mattress range.

We are confident that you will get many years of satisfaction and quality sleep from this tested and proven product.



#### **5 year Structural Integrity Warranty**

This warranty does not cover rips or tears in the medical cover. This mattress can be used on both sides offering the same pressure relief and comfort level. Regular turning will assist with long-term mattress performance.